



**CLOVIS UNIFIED
SCHOOL DISTRICT**

**1450 Herndon Avenue
Clovis, CA 93611**

**Request for
Qualifications
For
Construction
Management Services**

Request for Qualifications Issued: July 18, 2011
Mandatory Pre-Submittal Conference: July 27, 2011
Deadline for Submittal of Responses: August 8, 2011

**REQUEST FOR QUALIFICATIONS (RFQ)
PRE-CONSTRUCTION AND CONSTRUCTION SERVICES
FOR THE 2012-2018 \$330 MILLION FACILITY MASTER PLAN**

The Clovis Unified School District, located in Clovis, Fresno County, California ("District") is requesting Statements of Qualifications (SOQ) from qualified General Contractors and Construction Management Firms who are experienced in programing, pre-construction (planning, scoping scheduling, value engineering, etc.) and the construction of public school facilities in Central California, and are experienced with the alternate delivery methods of project delivery. Further, the District will possibly use the results of this RFQ to award future construction projects using alternate delivery methods.

Qualified General Contractors and Construction Management Firms are invited to submit an original plus six (6) copies of said statement of qualifications that meet the requirements described herein by no later than **5:00 p.m. on Monday, August 8, 2011** to the following address:

**Don Ulrich
Assistant Superintendent, Facility Services
Clovis Unified School District
1450 Herndon Avenue
Clovis, CA 93730**

This Request for Qualifications does not commit the District to award a contract or pay any costs incurred in the preparation of a statement responsive to this request. The District reserves the right to accept all or part of any statement or to cancel in part or in its entirety this Request for Qualifications. The District further reserves the right to negotiate changes in and to accept the statement(s) that it considers to be in the best interest of the District.

Thank you for your interest in working with the Clovis Unified School District.

Steve Ward
Interim Superintendent

Clovis Unified School District

General Instructions

Submittal of SOQ's should be reviewed for accuracy before submission to the District since SOQ's may not be adjusted after submission to the District. The District will not be responsible for errors or omissions in any SOQ's. The District reserves the right to reject any and all SOQ's, or to waive any irregularities, or informalities in the SOQ's.

1. **Signatures** - All SOQ's must include a signature of an authorized officer of the General Contractor or Construction Management Firm submitting the statement. The name and title of the person shall be included following the signature.
2. **Project Descriptions** – Firms interested in submitting a SOQ are encouraged to familiarize themselves with the scope of the projects anticipated during the six year period commencing with the award of contract(s) for programming and pre-construction services and culminating with the anticipated completion of all construction projects in 2018. The majority of the work will be related to the implementation of the District's existing school facility assessment (audit) completed in 2009, and detailed reports can be found on the District's web site in the Facility section.
3. **Contacts** - In order to control information disseminated regarding this Request for SOQ's, General Contractors and Construction Management Firms interested in submitting SOQ's are directed not to make personal contact with members of the Board of Trustees and District Administration, with the exception of the individual listed below:

Don Ulrich, Assistant Superintendent, Facility Services
Rick Lawson, Director of Construction & Engineering
Clovis Unified School District
1450 Herndon Avenue
Clovis, CA 93611

It is the desire of the District to select a Respondent that can meet or exceed the requirements set forth by the District and to provide comprehensive preconstruction, programming and construction services at the lowest cost and highest quality. Initially the District's intent is to award a contract for Programming and Pre-Construction. If successful programming and pre-construction services are provided, it is then the intent of the District to award a contract for project construction using an alternate delivery method (CM at Risk, CM Multiple Prime, Lease/Leaseback) contingent upon the ability of the District to negotiate an acceptable construction contract.

Submittals Instructions

1. **Written Statements of Qualifications** - SOQ's must be received in the Office of Don Ulrich, Assistant Superintendent, Facility Services, Clovis Unified School District, 1450 Herndon Avenue Clovis, CA 93611 no later than **5:00 p.m. on Monday, August 8, 2011.**
2. **Disqualified Statements of Qualifications** - Any SOQ received after **5:00 p.m., Monday, August 8, 2011** will be refused and returned to the firm unopened.
3. **Withdrawal of Statements of Qualifications** - A firm may withdraw its SOQ, either personally or by written request, at any time before **5:00 p.m. on Monday, August 8, 2011.**
4. **Copies** – Each General Contractor or Construction Management Firm submitting a SOQ must include one unbound original, plus six (6) copies of the original.

Mandatory Pre-Submittal Conference

A Mandatory Pre-Submittal Conference will be held on **July 27, 2011 at 1:00 p.m.** at the following location: **Clovis Unified School District, Construction Services, 1470 Herndon Avenue, Clovis, CA 93611.** At the Pre-Submittal Conference, District representatives can provide information and materials on the District Facility Master Plan, as requested, and further describe the scope of required pre-construction services. Entities that fail to attend the Mandatory Pre-Submittal Conference shall be ineligible to respond to this RFQ.

License

The District is seeking to retain a General Contractor or Construction Management Firm to construct its projects as described herein. The selected General Contractor or Construction Management Firm must be licensed as a general contractor by the State of California and must have experience with the construction of school facilities in Central California for at least 5 years, and have experience with the lease-leaseback method of school project delivery. The General Contractor or Construction Management Firm must also possess a current "B" license with the State of California.

Description of Projects

Please refer to the District's web site: www.clovisusd.k12.ca.us for summary information on the District's 2012-18 \$330 Million Facility Master Plan

Request for Qualifications Time Schedule

- | | |
|---|----------------|
| 1. Release Request for Proposal Documents | July 18, 2011 |
| 2. Mandatory Pre-Submittal Conference | July 27, 2011 |
| 3. Deadline for Receipt of SOQ's | August 8, 2011 |

- | | |
|---|------------------|
| 4. Selection of Firms for Interviews | August 12, 2011 |
| 5. Oral Interviews with Select Respondents | August 25 , 2011 |
| 6. Notify Respondents of Intent to Award Contract | August 29 , 2011 |
| 7. Board Approval of Selected Firms | August 31, 2011 |

Pre- Construction Schedule

It is the intent of the District to commence pre-construction services upon completion of finalization of the pre-construction services agreement between the District and the successful contractor(s) which is anticipated to occur in September, 2011. Pre-construction services shall be completed in two (2) phases with two (2) separate contracts and shall include but not be limited to the following:

Phase I

Phase I of programming and pre-construction services shall commence upon completion of an agreement for Phase I services between the District and the selected firm and shall include but not be limited to project scoping for the entire Facility Master Plan covering the period from 2013 through 2018 by school/administrative site and/or at multiple sites; project phasing if necessary, project scoping for certain trades (HVAC, parking lot replacement, renewable energy projects, etc) at multiple sites under one construction project, preliminary construction project scheduling, and preliminary budget estimating based on projected construction date. **In addition, for projects that have been scheduled to commence construction in June, 2013**, Phase I pre-construction services shall include working with project architect(s) throughout development of project plans and specifications, value engineering and constructability review.

Phase II

Phase II pre-construction services are contingent upon the passage of the District's \$298 Million General Obligation Bond Measure which will be voted on at the 2012 Presidential Primary Election (February or June, 2012).

Separate contracts for pre-construction services to include all construction projects scheduled to commence after June, 2013 shall upon the successful passage of the aforementioned bond measure. Services for Phase II pre-construction contracts shall include but not be limited to working with project architect(s) throughout the development and completion of project plans and specification, value engineering, constructability review and updating preliminary project budgets completed as part of Phase I services.

Projected Construction Schedules

Contingent upon the successful passage of the District's \$298 million bond measure which will be held at the same time as the 2012 Presidential Primary election (February or June, 2012), it is the intent of the District to commence construction in June, 2012 with all projects scheduled to be completed no later than the summer of 2018. The schedule for individual school site and administrative services sites will be determined during pre-construction services.

Project Budget

The \$330 Million budget is projected to be funded from the following revenue sources:

<u>Source</u>	<u>Revenue</u>
Passage of General Obligation Bond Measure	\$298 Million
Remaining Capital Facility Funds	\$24 Million
Developer Fees	\$5 Million
Interest on Investments	\$3 Million
Total	\$330 Million

Further, the District anticipates receiving additional capital facility funds from the State School Building Program for new construction, modernization, career tech and any other State School Building Program for which is or will become eligible for during the 2012-18 Capital Facility Master Plan.

Special Conditions

1. **Public Record** - All SOQs submitted in response to the RFQ become the property of the Districts' public records and as such, might be subject to public review.
2. **Non-Discrimination** – The District does not discriminate on the basis of race, color, national origin, religion, age, ancestry, medical condition, disability or gender inconsideration for an award of contract.
3. **Drug-Free Policy and Fingerprinting** – The selected pre-construction/construction firm(s) shall be required to complete any and all fingerprinting requirements and criminal background checks required by State law and shall be required to complete a Drug-Free workplace certificate.
4. **Costs** – Costs of preparing a SOQ in response to this RFQ solely the responsibility of the Respondent.
5. **Prevailing Wage** – For any construction work that is anticipated as a result of this RFQ, Respondents are advised that these projects are public work projects for the

purposes of the California Labor Code, which requires payment of prevailing wages. These rates are set forth in a schedule which may be found on the California Department of Industrial Relation home page (www.dir.ca.gov). Any firm awarded a construction contract must pay the prevailing rates, post copies thereof at the job site, and otherwise comply with applicable provisions by state law.

6. **Bonding** – Any firm awarded a construction contract as a result of this RFQ will be required to furnish a Performance Bond in the amount of one hundred percent of the contract price, and a Payment (Material and Labor) Bond in the amount of one hundred percent of the contract price.
7. **Limitations** – This RFQ does not commit District to award a contract, to defray any costs incurred in the preparation of a SOQ pursuant to this RFQ, or to procure or contract for work. The District reserves the right to waive any irregularities in the responses received pursuant to this RFQ, or in the process outlined herein for selection of a firm to complete pre-construction and/or construction services for the District's 2012-18 Capital Facility Master Plan.
8. **Termination** – In any pre-construction and/or construction contract entered into between the District and Respondent, the District shall retain the right to terminate the contract for inadequate performance.

SCOPE OF SERVICES

The successful firm(s) must provide all services to be identified in the Pre-Construction Agreement, and/or Construction Contract documents under either the CM at Risk, CM Multiple Prime, Lease-Leaseback construction delivery method, General and Supplementary Conditions, other contract documents, and those set forth in the District's DSA-approved plans and specifications for the Projects.

Pre-Construction Services Include but are not Limited to the following:

Phase I Pre-Construction Services

1. Project scoping by school site and district administrative site for all projects from 2013-2010
2. Project phasing by school site and district administrative site (if necessary)
3. Project scoping by trades (HVAC replacement, parking lot replacement, renewable energy projects, lighting replacement, etc.) at multiple sites
4. Project scheduling
5. Project estimating to include all construction and "soft" (architect fees, testing, inspection, DSA/CDE fees, consultant fees, contingencies, etc) costs based on scheduled construction date.

6. Assist project architect and/or consulting engineers in the development of plans and specifications from initial schematics through DSA approval only for construction projects scheduled to commence construction in June, 2013.
7. Value engineering for all construction projects scheduled to commence construction in June, 2013.
8. Constructability review for all construction projects scheduled to commence construction in June, 2013.

Phase II Pre-Construction Services (contingent upon passage of 2012 General Obligation Bond Measure

1. Work with the District staff and project architect(s) in the development of plans and specifications for all projects scheduled for construction commencing in 2014 or later.
2. Value engineering throughout the development of plans and specifications for all projects scheduled for construction commencing in 2014 or later.
3. Constructability review throughout the development of plans and specifications for all projects scheduled for construction commencing in 2014 or later.
4. Continually update project budgets including "soft" costs completed in Phase I of pre-construction services throughout the development of plans and specifications for all projects scheduled for construction commencing in 2014 or later.

Construction and Post Construction Services Include but are not Limited to the following:

1. Coordinate and manage all aspects of project construction.
2. Separate the work on the DSA approved plans and specifications by appropriate trades.
3. Coordinate project bidding.
4. In coordination with District staff and architect, conduct pre-bid conference(s).
5. Assist District in the evaluation of bids for completeness, responsiveness and price.
6. Assist District in the issuance of Notice of Awards, Notices to Proceed letters.
7. Assist District and Architect in the coordination of pre-construction conference(s).
8. Provide construction administration coordination with the architect throughout project construction.
9. Assist the District in coordinating the activities of the District's consultants including; engineering, testing, inspection, and labor compliance.
10. Assist the District in maintaining harmonious labor relations with the various consultants, vendors, and others providing services to the project.
11. In cooperation with the District and Architect, establish and implement procedures for review of shop drawings, submittals, RFI's, samples, product data, change orders, payment requests, etc.
12. In coordination with District and Architect, coordinate and conduct construction and weekly job-site meetings.
13. Develop, communicate, implement and update, as necessary, the master construction schedule.
14. Coordinate the development and implementation of each trade contractors safety program and conduct safety meetings as required and/or necessary.
15. Coordinate and expedite record drawings and specifications.

16. Compile operations and maintenance manuals, warranties/guarantees and certificates.
17. Other responsibilities necessary for the completion of the Project in accordance with the plans and specifications.
18. Provide the District with accurate "as-built" plans at the conclusion of the project.
19. Final presentation to the Board of Trustees detailing the work completed and a comparison of projected costs to actual costs.
20. Assist the District in any audit reporting to OPSC.
21. Assist the District with DSA close-out documentation.

STATEMENT OF QUALIFICATIONS FORMAT AND CONTENT

In order for SOQ's to be considered, said SOQ must be clear, concise, complete, well organized and demonstrate both respondent's qualifications and its ability to follow instructions. The quality of answers, not length of responses or visual exhibits is what is important in the SOQ.

One (1) unbound original plus six (6) copies of the SOQ shall be provided and with the exception of the unbound original, all copies shall be spiral bound into books of approximately 8 ½" x 11" formats, not to exceed twenty-five (25) pages each plus exhibits/renderings, etc.

All respondents are required to follow the order and format specified below. Each section of the SOQ shall be tabbed to correspond to the number/headers shown below:

1. Submittal Cover

Include the RFQ's title and submittal due date, the name, address, fax number, e-mail address and telephone number of the responding firm (or firms if there is a joint venture or association).

2. Table of Contents

Include complete and clear listings of headings and pages to allow easy reference to key information.

3. Body of Submittal

The following sections shall be included in the order listed below:

A. Cover Letter

The cover letter should be brief (one page maximum). Describe how the Scope of Work will be accomplished for the District, identify the team members (i.e., joint partners and sub-consultants); and include the title and signature of the firm's contact person for this RFQ. If the firm is proposing to co-respond with another principal firm, the cover letter must specify the type

of services to be provided by each firm and the proposed percentage allocated to that phase or function.

B. Mandatory Qualifications

Respondents must hold a General Building Contractor License (B License), which is current, valid and in good standing with the California Contractors State License Board. Respondents must have the necessary qualifications to provide the requested services in accordance with California law. Provide the following information for each license:

- a. Name of license holder exactly on file
- b. License Classification
- c. License No. and Date Issued
- d. Expiration Date
- e. Whether license has been suspended or revoked in the past 5 years. If so, explain.
- f. Respondent shall provide information regarding all sub-consultants and subcontracts.

C. Methods and Strategy

Describe in detail your methods and plans for carrying out the programming and pre-construction services outlined in this RFQ and, if awarded, construction services under one or more of the alternate construction delivery methods identified in this RFQ.

D. Organization, Credentials, and General Background

Please provide a brief history of your organization, including:

- a. Number of years the organization has been in business.
- b. Location of corporate/main office and location of office (if different) that will perform the work required by this Request for Statements of Qualifications.
- c. List of basic services provided by your organization.

E. Pre Construction and Alternate Delivery Method Construction Experience

Describe the experiences/background of your organization in providing the programs, pre-construction (Phase I and Phase II) and construction services required by this Request for Statements of Qualifications, especially public school facilities. Provide a list of programming and pre-construction services similar to those described in this RFQ that your firm has performed during the past five (5) years. Further, provide a list of construction projects using the alternate construction delivery methods described in this RFQ that your firm has constructed during the past five (5) years. Include contact information of the owner's representative, project architect, type of project (new school, addition to existing facility, modernization project, renovation, etc.), and project cost.

F. Past Performance Record

If any of the following has occurred, please describe in detail the circumstances for each occurrence:

- a. Failure to enter into a contract once selected.
- b. Withdrawal of a proposal as a result of an error.
- c. Termination or failure to complete a contract.
- d. Debarment by any municipal, county, state, federal or local agency.
- e. Involvement in litigation, arbitration or mediation.
- f. Conviction of the firm or its principals for violating a state or federal anti-trust law by bid-rigging, collusion, or restrictive competition between bidders, or conviction of violating any other federal or state law related to bidding or contract performance.
- g. Knowing concealment of any deficiency in the performance of a prior contract.
- h. Falsification of information or submission of deceptive or fraudulent statements in connection with a contract.
- i. Willful disregard for applicable rules, laws or regulations.
- j. Information regarding any of the above may be deemed to indicate an unsatisfactory record of performance.

G. Project Team

- a. Identify key team members of your firm who will perform programming, pre-construction and construction services.
- b. Describe how the Projects would be staffed.
- c. Identify any sub-consultants you plan to use on any phase of the pre-construction or construction as outlined in the RFQ.
- d. Provide an organization chart for the project.

H. Client Satisfaction/References

Provide a list of at least five educational client references for which your organization has performed pre-construction and construction services similar to those required by this Request for Qualifications. References must include:

- a. Name, address, telephone number, and a contact person of the client.
- b. Name, address, telephone number and a contact person for the project architect.
- c. Describe the project(s) on which your organization provided services.

I. Financial Status

Attach a notarized statement from an admitted surety insurer approved by the California Department of Insurance and authorized to issue bonds in the State of California which states the current bonding capacity of your organization.

Attach a letter from your insurance company indicating your firm's ability to provide insurance. The following is a tentative schedule:

- A.M. Best financial rating of A:X
- Commercial General Liability Insurance: Commercial general Liability Insurance shall be at least as broad as Insurance Services office General Liability Coverage (Occurrence Form CG 0001.) One Million Dollars (\$1,000,000) per occurrence for bodily injury, personal injury and property damage/ Two Million Dollars (\$2,000,000) aggregate.
- Automobile Liability Insurance: Automobile liability insurance shall be at least as broad as Insurance Services Office Form Number CA 0001 covering Automobile Liability, Code 1 (any auto). One Million Dollars (\$1,000,000) for bodily injury and property damage each accident limit.
- Workers' Compensation and Employer's Liability Insurance: The LLB Entity and all subcontractors shall insure (or be a qualified self-insured) under the applicable laws relating to workers' compensation insurance, all of their employees working on or about the construction site, in accordance with the "Workers Compensation and Insurance Act," Division IV of the Labor Code of the State of California and any Acts amendatory thereof. The LLB Entity shall provide employer's liability insurance in the amount of at least One Million Dollars (\$1,000,000) per accident for bodily injury and disease.
- Builder's Risk Insurance: The LLB Entity shall provide and maintain builder's risk insurance (or installation floater) covering all risks of direct physical loss, damage or destruction to the work. Limit shall be equal bid amount, if requested by the District.
- All insurance will be in a form and with insurance companies acceptable to the District.
- Insurance carriers shall be qualified to do business in California and maintain an agent for process within the State.

J. Price Structure and Fees.

It is the intent of the District to award one or more firms to provide programing, pre-construction services as outlined in this RFQ. Further, based on satisfactory services provided during the pre-construction phase of the District's Facility Master Plan, it is the intent of the District to utilize the same firm providing pre-construction services to serve as the District's Construction Manager for the construction of projects under a CM at Risk, CM Multiple Prime and/or Lease-Leaseback alternate construction delivery method.

Understanding that any fee included in the SOQ to this RFP is an estimate and negotiable, each Respondent is required to complete each exhibit in order for the Respondent's RFQ to be considered.

One exhibit is based on the Respondent being awarded a pre-construction services agreement (Phase I) for projects totaling approximately \$175 Million and if successful during Phase I of the pre-construction phase, being awarded a pre-construction (Phase II) and construction management contracts for multiple projects totally approximately \$175 Million to be completed from the summer of 2013 through the summer of 2018 with the construction to be completed under the CM at Risk, CM Multiple Prime and/or Lease-Leaseback construction delivery method.

The second exhibit is based on the Respondent being awarded a pre-construction services agreement (Phase I) for projects totaling approximately \$330 Million and if successful during Phase I of pre-construction services, being awarded a pre-construction management (Phase II) and construction management contracts for multiple projects totaling approximately \$175 Million with other Respondents being awarded pre-construction management (Phase II) and construction management contracts for the remainder of the construction projects under the District's \$330 Million Facility Master Plan program. Again, projects will be completed under the CM at Risk, CM Multiple Prime and/or Lease-Leaseback construction delivery method. All projects are anticipated to be constructed from the summer of 2013 through the summer of 2018.

SUBMITTAL EVALUATION CRITERIA

Submittals received by District will be evaluated according to the criteria listed below:

1. Conformance to the specified RFQ format;
2. Organization, presentation, and content of the submittal;
3. Specialized experience and technical competence of the firm(s), (including principal firm(s), joint venture-partners, and sub-consultants) considering the types of service required; the complexity of the projects; record of performance; and the strength of the key personnel who will be dedicated to the Project;
4. Proposed methods and overall strategic plan to accomplish the work in a timely and competent manner;
5. Knowledge and understanding of the local environment and a local presence for interfacing with the District;

6. Financial resources and stability of the principal construction management firm and/or a construction management team; and
7. Ability to meet the insurance requirements unless District, at its sole discretion, decides to modify or waive the insurance requirements or elects to provide Projects insurance.

METHOD OF SELECTION

The District may conduct interviews with the most qualified Respondents that submit responses that are responsive to this RFQ. The District will evaluate the Respondents based on their demonstrated competence and on their professional qualifications necessary for the satisfactory performance of the services required, as evidenced in their responses and/or interviews. The District shall negotiate pre-construction and construction management contracts with the best qualified Entity(s), as determined by the District to be in the best interest of the District, at compensation which the District determines is fair and reasonable. Should the District be unable to negotiate a satisfactory contract with the Entity(s) considered to be the most qualified at a price the District deems reasonable, negotiations with that Entity may be formally terminated. The District may then undertake negotiations with the next most qualified Entity(s).

SELECTION CRITERIA

All Statements of Qualifications submitted in response to this Request for Qualifications will be evaluated to determine the General Contractor(s) that can best meet the needs of the District, the requirements of the Projects, and the services to be provided under the Agreements. The selection criteria may include, but not be limited to, the items listed below:

1. Ability to communicate with the project team, District personnel, the Architect, and other personnel on the Projects, which will include a weekly construction meeting with the district and all project personnel;
2. Experience and expertise of the organization in providing programming, pre-construction and general construction services;
3. Past record of delivering public, educational projects on time, within budget and without legal claims;
4. Completeness and quality of the Statement;
5. Recommendations and/or visits to completed projects;
6. Oral interviews with a Selection Committee to be selected by the Superintendent or designee and to include at least representatives as follows:
 - Representative from the Governing Board
 - Associate Superintendent, Administrative Services
 - Assistant Superintendent, Facility Services
 - Director of Construction & Engineering
 - Community Representative(s)
 - Project Architect(s)

- School Site Representative(s)
 - Plant Operation Representative(s)
 - Technology Department Representative(s)
7. Price structure/fees;
 8. Local presence;
 9. Experience with State and local authorities for school facility projects including but not limited to the Division of State Architect (DSA), Office of Public School Construction (OPSC) California Department of Education (CDE), Cities of Clovis and Fresno, County of Fresno, Disabled Veterans Business Enterprise (DVBE) rules and regulations, alternate construction delivery projects for school projects, etc.

CONTRACT TERMS AND FINAL PRICE AND PAYMENT STRUCTURE

- 1. Contracts** - As soon as possible after selection, the District will begin negotiations with the firm(s) deemed most qualified to enter into pre-construction for Phase I services as described in this RFQ and if successful during Phase I pre-construction services, to commence the negotiation process to enter into agreements for Phase II pre-construction and construction services on a project by project basis.

Mandatory RFQ Submittal Enclosure—Exhibit I

Understanding contract terms and conditions including fees are negotiable under the RFQ process, all respondents are required to complete Exhibit I and Exhibit II in order for their SOQ to be considered in the review process. The estimated fees listed for each of the Exhibits will be used as one of the factors in the selection process and will be used to finalize contract terms.

Based on the scope of services identified throughout this RFQ, list below the estimated fees for the following services if your firm was awarded the pre-construction services (Phase I) related to approximately \$175 Million of construction projects (hard and soft costs) included in the District's Facility Master Plan and, if successful, pre-construction (Phase II) and construction management contracts for construction projects totaling approximately \$175 Million.

Fees for Phase I Pre-Construction Services totaling \$175 Million as outlined in this RFQ:

- Consultant Fees \$ _____
- Other Costs (printing, travel, etc), if any \$ _____
- TOTAL \$ _____

Fees for Phase II Pre-Construction and Construction Services as outlined in this RFQ

- Phase II Pre-Construction Consultant Fees \$ _____
- Contractors Fee Based on Percentage of Trade Bids _____%
- Builders Risk Insurance Based on Percentage of Trade Bids _____%
- Liability Insurance Based on Percentage of Trade Bids _____%
- Performance Bonds Based on Percentage of Trade Bids _____%

*General Condition Costs will be Determined on a Project-by-Project Basis and Alternate Delivery Method

Authorized Signature: _____ Date: _____

Mandatory RFQ Submittal Enclosure—Exhibit II

Understanding contract terms and conditions including fees are negotiable under the RFQ process, all respondents are required to complete Exhibit I and Exhibit II in order for their SOQ to be considered in the review process. The estimated fees listed for each of the Exhibits will be used as one of the factors in the selection process and will be used to finalize contract terms.

Based on the scope of services identified throughout this RFQ, list below the estimated fees for the following services if your firm was awarded the pre-construction services (Phase I) related to approximately \$330 Million of construction projects (hard and soft costs) included in the District’s Facility Master Plan and, if successful, pre-construction (Phase II) and construction management contracts for construction projects totaling approximately \$175 Million.

Fees for Phase I Pre-Construction Services totaling \$330 Million as outlined in this RFQ:

- Consultant Fees \$ _____
- Other Costs (printing, travel, etc), if any \$ _____
- TOTAL \$ _____

Fees for Phase II Pre-Construction and Construction Services as outlined in this RFQ

- Phase II Pre-Construction Consultant Fees \$ _____
- Contractors Fee Based on Percentage of Trade Bids _____ %
- Builders Risk Insurance Based on Percentage of Trade Bids _____ %
- Liability Insurance Based on Percentage of Trade Bids _____ %
- Performance Bonds Based on Percentage of Trade Bids _____ %

*General Condition Costs will be Determined on a Project-by-Project Basis and Alternate Delivery Method

Reduction on Phase I and/or Phase II Pre-Construction Service Fees

- Identify Reduction in Phase I and/or Phase II Pre-Construction Fees if Construction Projects Totaling \$175 Million are Awarded to your Firm \$ _____

Authorized Signature: _____ Date: _____

OFFER TO ENTER INTO CONTRACTS

The undersigned hereby proposes to enter into contracts with the Clovis Unified School District and to furnish services as described in this Request for Qualifications.

Name and Address of Construction Manager/General Contractor

Name: _____

Address: _____

City and State: _____

Telephone Number: _____

Fax: _____

Signature of Authorized Officer or Employee of Construction Manager/General Contractor

Signature: _____

Name: _____

Title: _____

Date: _____

Phone Number: _____